

# PRODUCT SHEET

## BC/AB/MB/ON

	1ST MORTGAGES				
	UP TO 60% LTV	UP TO 65% LTV	UP TO 70% LTV	UP TO 75% LTV	
	Rates starting from 7.5%				
NO LENDER FEE*	~	~	~	~	
NO RENEWAL FEE*	~	~	~	~	
FULLY OPEN*	✓	✓	<b>~</b>	✓	
INTEREST ONLY PAYMENTS	<b>~</b>	<b>~</b>	<b>~</b>	~	
STRAIGHT EQUITY	✓	✓			
STATED INCOME	~	~	<b>~</b>	<b>~</b>	
BROKER SETS THEIR FEE	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	

2ND MORTGAGES								
UP TO 50% LTV	UP TO 60% LTV	UP TO 65% LTV	UP TO 70% LTV	UP TO 75% LTV				
Rates starting from 10%								
~	<b>~</b>	<b>~</b>	<b>~</b>	~				
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TBN	TBN	TBN	TBN	TBN				
<b>~</b>	~	~						
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#### **Additional Details**

These are  ${\bf Guidelines\ Only}$  - Rate and fees can be adjusted to make the deal work! Based on 1 year term

\*Lender Fee may be charged on deals that require exeptions

Broker's fee will be collected by Fisgard and paid to the broker upon funding

1st Mortgages - Rentals OK! 2nd Mortgages - Owner occupied properties only Bridge financing available - Call for details 2nd Mortgages - BC, MB and ON only TBN - TO BE NEGOTIATED

#### CONSTRUCTION

UP TO 75% OF TOTAL COST INCLUDING LAND

RATES FROM 8.5%

**FULLY OPEN TERM** 

LENDER FEE FROM 2%

NO STANDBY FEES FOR FUNDS NOT DRAWN

SINGLE FAMILY/SPEC/RENTALS/MIXED USE/MULTI-FAMILY

OWNER BUILDS CONSIDERED

NEW HOME WARRANTY COVERAGE REQUIRED

INTEREST RESERVE HELD DURING COURSE OF CONSTRUCTION

### COMMERCIAL

**UP TO 75% LTV** 

RATES FROM 7.5%

**1ST MORTGAGES** 

LENDER FEE FROM 1%

ONE AND TWO YEAR TERMS AVAILABLE

UP TO \$5,000,000 (May participate in loans above \$5,000,000)

RETAIL CENTRES, OFFICES, MIXED USE, FULLY TENANTED INDUSTRIAL, CONDO INVENTORY, LOT INVENTORY

MEZZANINE FINANCING AVAILABLE ON EXCEPTION

**CLOSED AND OPEN TERMS** 

Guidelines Only Based on 1 year term



#### **Broker Relations Direct**

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Hali Noble
SVP Residential Mortgage Investments
& Broker Relations / Broker



Reaza Ali Broker Relations (Ontario)







<sup>\*</sup>No Renewal Fee on 1st renewal, if paid as agreed and value has not declined

<sup>\*</sup>Fully Open - After one month